

# FOCUS ON GROWTH NOT TECHNOLOGY.

The dynamic nature of payment processing represents enormous challenges for businesses and merchants because of limited expertise and resources, complex requirements and integrations, and challenging banking mandates. Together they make payments complicated, expensive and daunting.

Merchants want to focus on growing their business, not managing the technology of payment services, and need a comprehensive solution that fits their business, and is simple to implement, understand, and use.

Managed Payment Services from SparrowOne is that answer.

# MANAGED PAYMENT SERVICES. TURNKEY. OUTSOURCED. SIMPLE.

Managed Payment Services (MPS) from SparrowOne is the first managed payment services platform for businesses, which unlike other payment gateway alternatives, represents a turn-key solution to optimize payment options, reduce transaction

"SparrowOne's software, services and experts allowed us to grow more than 300% over 4 years."

Travis Helm, Executive Director, International Cruise & Excursions (ICE) costs and risk, and increase revenue. MPS uses a proven payments platform together with a services management model; integrated with leading merchant processors so clients can focus on growing their business.

SparrowOne. Payment processing made simple, adapted to your business. Outsourced and managed by our experts so you can focus on your business. Secure. Global.

# **SOLUTION BENEFITS**

### **Increased Client Control.**

A hybrid-model with a bestin-class payments platform coupled with merchant services that delivers uncommon client control.

## **Reduced Costs.**

Innovative service offerings to reduce your payment processing burden and deliver dramatic cost savings.

# Fits Your Business.

Uniquely developed and flexible for supporting custom payment environments.

#### Risk Mitigation.

Improved merchant account health for clients with elevated risk profiles; or for use in preventing such scenarios.

#### **Expert Support.**

Dedicated SparrowOne specialists and monitoring reduce transaction costs and risks, providing flexibility in changing markets.



**Managed Payment Services (MPS)** 

#### INTEGRATED PAYMENT PLATFORM

SparrowOne is passionate about reducing complexity, costs and helping businesses grow with a reliable, secure and global payment infrastructure. Accordingly, we developed unique products and services across four important payment management areas customized to your business.



**Transact.** Increase your payment efficiencies with advanced software for lowering interchange rates, to ensure you are effectively executing transactions.



**Optimize.** Utilize industry-leading interchange optimization capabilities to reduce your total cost of payments, not just your merchant services rate.



**Protect.** Defend against hackers and fraudsters with a suite of products and services to ensure your payment security is best in class.



**Resource.** Use our experts for all aspects of payment management to reduce your merchant resource costs and management overhead.

#### **PRACTICAL CAPABILITIES**

#### **Transaction Control.**

Capabilities and services optimized for transaction and resource cost control.

#### **Custom Payments.**

Custom payment solution delivery by experts, carefully managed for clients with unique requirements.

# **Business Intelligence.**

Data-driven intelligence and dashboards to proactively manage the payments environment.

#### Optimization.

Interchange optimization recognized for its proven cost reductions.

# Merchant Health Management.

Unique merchant health management tools to proactively address banking concerns.

# **OUR STORY. REDUCING COMPLEXITY, PROMOTING GROWTH.**

SparrowOne is not just another payment gateway solutions provider. With a deep understanding of payment processing complexity, SparrowOne was founded more than a decade ago to support one of the most demanding customers possible, the United States Department of Defense.

SparrowOne was tested against the highest benchmarks for security, scalability and international payment support and excelled.



With a unique commitment to innovation and customization, SparrowOne sought out client companies that could not solve their payment processing problems with generic payment gateways and unsophisticated payment processors. Today, SparrowOne is recognized as a leading payment solutions partner for airlines, travel and other complex payment environments.

# Schedule your Free Cost of Payments Report

Do you know what payments are actually costing you? Published rates rarely capture the full cost or the reasons for higher costs. Schedule your free SparrowOne Cost of Payments Report, complete a cost calculator and we will assess your monthly cost, and tell you how we can save you money.